

	2018	2019	
	Actual	Budget	Diff
INCOME	\$ 73,478.85	\$ 75,118.00	\$ 1,639.15
All Income	\$ 55,789.48	\$ 57,518.00	\$ 1,728.52
Club Owner Game Fees	\$ 21,950.25	\$ 22,116.00	\$ 165.75
Club Owner Table Fees	\$ 12,550.16	\$ 13,002.00	\$ 451.84
Friday Game Lunches	\$ -	\$ -	\$ -
Friday Game Table Fees	\$ 12,639.00	\$ 13,000.00	\$ 361.00
Lesson & Meet Up	\$ 1,186.07	\$ 1,000.00	\$ (186.07)
Wednesday Nite Game	\$ 7,464.00	\$ 8,400.00	\$ 936.00
Drink Income	\$ 1,361.60	\$ 1,400.00	\$ 38.40
Misc Inc	\$ 2,028.97	\$ 1,900.00	\$ (128.97)
ACBL Rebates	\$ 1,093.97	\$ 1,000.00	\$ (93.97)
Bathroom Supplies - Jabico Offset	\$ 245.00	\$ 300.00	\$ 55.00
Web & IT Services - Club Owners Off.	\$ 690.00	\$ 600.00	\$ (90.00)
Portolio Withdrawals Vanguard	\$ -	\$ -	\$ -
Rising Stars Income	\$ 4,400.77	\$ 4,500.00	\$ 99.23
Food & Beverage	\$ 498.00	\$ 500.00	\$ 2.00
Sponsorship&Memorials	\$ 400.00	\$ 200.00	\$ (200.00)
Table Fee	\$ 2,768.00	\$ 3,000.00	\$ 232.00
Tournament Donations	\$ -	\$ -	\$ -
Other	\$ 714.77	\$ 800.00	\$ 85.23
Surf's Up Income	\$ 6,990.03	\$ 6,800.00	\$ (190.03)
Food & Beverages	\$ 640.00	\$ 700.00	\$ 60.00
Sponsorship&Memorial	\$ 400.00	\$ 200.00	\$ (200.00)
Table Fees	\$ 4,448.00	\$ 4,500.00	\$ 52.00
Tournament Donations	\$ -	\$ -	\$ -
Unit Game Income	\$ 2,908.00	\$ 3,000.00	\$ 92.00
EXPENSES	\$ 80,089.11	\$ 82,343.00	\$ 2,253.89
Drink Expenses	\$ 645.27	\$ 650.00	\$ 4.73
Facility Expenses	\$ 52,068.61	\$ 56,818.00	\$ 4,749.39
Facility Expenses:Fixed Costs	\$ 42,266.89	\$ 45,316.00	\$ 3,049.11
CAM Billing	\$ -	\$ -	\$ -
Insurance	\$ 748.00	\$ 750.00	\$ 2.00
NNN Costs	\$ 6,940.48	\$ 7,250.00	\$ 309.52
Rent	\$ 34,578.41	\$ 37,316.00	\$ 2,737.59
Facility Expenses:Variable Costs, Shar	\$ 9,649.72	\$ 11,502.00	\$ 1,852.28
Bathroom_Cleaning supplies	\$ 101.13	\$ 150.00	\$ 48.87
Janitorial Services	\$ 3,495.00	\$ 3,500.00	\$ 5.00
Kitchen_Hospitality	\$ 2,641.74	\$ 2,500.00	\$ (141.74)
Maintenance_Repairs	\$ 698.25	\$ 600.00	\$ (98.25)
Office Supplies	\$ 652.88	\$ 650.00	\$ (2.88)
PGE	\$ 653.84	\$ 2,602.00	\$ 1,948.16
Phone & DSL (Cruzio)	\$ 915.96	\$ 950.00	\$ 34.04
Trash	\$ 490.92	\$ 550.00	\$ 59.08

Friday Game (Exp)	\$ 9,637.14	\$ 7,200.00	\$ (2,437.14)
Friday Game ACBL Fees	\$ 844.19	\$ 1,000.00	\$ 155.81
Friday Game Director	\$ 5,280.00	\$ 4,700.00	\$ (580.00)
EXPENSES CONT'D	Actual	Budget	Diff
Friday Game Expenses	\$ 10.22	\$ -	\$ (10.22)
Friday Game Lunch	\$ 3,502.73	\$ 1,500.00	\$ (2,002.73)
Member Benefits	\$ 1,902.35	\$ 1,200.00	\$ (702.35)
Rising Stars Exp	\$ 3,016.81	\$ 3,750.00	\$ 733.19
ACBL Fees	\$ 844.04	\$ 1,030.00	\$ 185.96
Caddies	\$ 99.00	\$ 100.00	\$ 1.00
Director Fees	\$ 636.00	\$ 800.00	\$ 164.00
Director Travel & Per Diem	\$ 172.50	\$ 200.00	\$ 27.50
Facility Rent	\$ 800.00	\$ 940.00	\$ 140.00
Flyers & Printing	\$ -	\$ 50.00	\$ 50.00
Food & Beverages	\$ 335.27	\$ 500.00	\$ 164.73
Hand Records & Duplication	\$ 20.00	\$ 40.00	\$ 20.00
Marketing & Advertising	\$ -	\$ -	\$ -
Table & Chairs	\$ 65.00	\$ 90.00	\$ 25.00
Surf's Up Exp	\$ 4,631.46	\$ 4,665.00	\$ 33.54
ACBL Fees	\$ 1,946.81	\$ 1,900.00	\$ (46.81)
Caddies	\$ -	\$ 100.00	\$ 100.00
Director Fees	\$ 915.00	\$ 750.00	\$ (165.00)
Director Travel & Per Diem	\$ -	\$ 150.00	\$ 150.00
Facility Rent	\$ 940.00	\$ 940.00	\$ -
Flyers & Printing	\$ 70.37	\$ 75.00	\$ 4.63
Food & Beverages	\$ 617.03	\$ 625.00	\$ 7.97
Hand Records & Duplication	\$ -	\$ -	\$ -
Marketing & Advertising	\$ -	\$ -	\$ -
Tables & Chairs	\$ 126.25	\$ 125.00	\$ (1.25)
Unit Game Exp	\$ 1,375.39	\$ 900.00	\$ (475.39)
ACBL Fees	\$ 304.52	\$ 400.00	\$ 95.48
Director	\$ 300.00	\$ 500.00	\$ 200.00
Lunch Costs	\$ 770.87	\$ -	\$ (770.87)
Unit Overhead	\$ 2,335.97	\$ 2,260.00	\$ (75.97)
Banking_Professional Fees	\$ 771.97	\$ 800.00	\$ 28.03
Marketing	\$ 84.00	\$ 100.00	\$ 16.00
Taxes, Misc Govt Filings	\$ 100.00	\$ 100.00	\$ -
Unit Supplies	\$ -	\$ -	\$ -
Web & IT Services - Club Owners Off	\$ 720.00	\$ 600.00	\$ (120.00)
Web & IT Services - Unit	\$ 660.00	\$ 660.00	\$ -
Wednesday Nite Game	\$ 4,422.23	\$ 4,900.00	\$ 477.77
Net	\$ (6,610.26)	\$ (7,225.00)	\$ (614.74)